



# Global OpEx Solutions

## Dedicated Sessions

Project Code: SIPMA-

Some organizations have difficulty meeting their objectives due to fragmented and disjointed processes and systems. This may be the result of mergers and acquisitions, recent reorganizations, or portfolio changes. Significant restructuring creates additional stress to maintain existing revenue and profits, while attempting to deliver the benefits that justified the change. Unfortunately, actions to accommodate restructuring can be disruptive: impacting customers, suppliers, and employees. The consequences have the potential to destroy value and competitiveness driving organizations from chaos to the brink of failure.

OpEx Solutions (OSI) uses a structured approach to review, rationalize and stabilize organization's processes and functions. This enables the organizations to preserve and leverage existing strengths while successfully integrating change.

### Rapid Integration



### Integration & Rationalization

- ◇ People
- ◇ Portfolio of Offerings
- ◇ Operations and Locations
- ◇ Suppliers and Service Providers
- ◇ IT Platforms and Infrastructure
- ◇ Sales and Service
- ◇ Metrics

### Benefits

- ◇ Engage people to achieve better outcome
- ◇ Minimize impact to personnel & talent retention
- ◇ Allows continued achieving operational goals
- ◇ Rapid reduction in voids and redundancies
- ◇ Optimized and integrated functional processes
- ◇ Improved market performance
- ◇ Accomplishes the synergy of integration

### Program Managers



**Martin Nazareth PMP, MSIE, President - OpEx Solutions**, Led strategic deployment of operational excellence at over 100 plants globally across several industries in Lean, TPM, FMEA/PCP and Error Proofing. He held senior level positions at Alcoa, Delphi and EDS, served as a board member of AME's SW Region and is a director of IIE's Lean Division and Industry Advisory Board.

**Ken McClymonds PE, Principal Consultant - OpEx Solutions**, A registered Professional Industrial Engineer and Six Sigma Master Black Belt with over 40 years of professional experience and 19 years at VP level, leading process improvement systems resulting in significant and sustainable bottom line results. Ken is a Senior Member of IIE, and a Director of the Institute for High Performance Planning.



**Rich Deegan, Principal Consultant - OpEx Solutions**, has over 25 years' experience leading & improving global supply chains including in the areas of specialty chemicals, fluoropolymer coatings, and films. Rich led the Lean Six Sigma practice within DuPont's Supply Chain Center of Excellence. He is APICS CPIM & CSCP certified and a Lean Six Sigma Master Black Belt.

**NOTE:** Depending on the number of sites, OpEx Solutions may offer to use one or more TPM program managers. The frequency and duration for managing the program will depend upon the scope desired by the organization.