



Global OpEx Solutions

Dedicated Sessions

Project Code: M&A-PM

Most mergers and acquisitions do not meet expectations. This is due to the fact that those organization focus on enhancing revenue rather than a synergistic effect of the integration. In addition, such organizations fail to smoothly transition and integrate their organizations, resulting in disruption and a fragmented and overburdened organization. This in turn, results in not meeting financial expectations and assumptions further leading to radical restructuring and other disruptions impacting customers, suppliers, and employees.

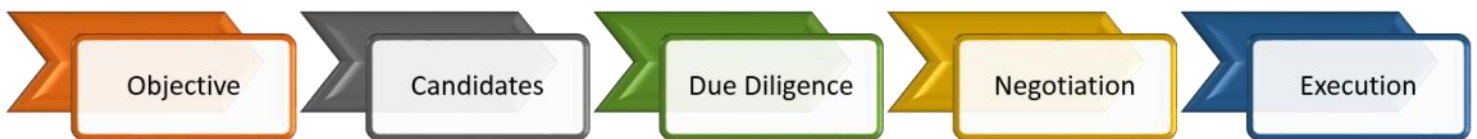
OpEx Solutions (OSI) uses a structured approach to analyze and strategize in order to maximize synergy and minimize transition to achieve financial expectations and stability.

Integration & Rationalization

- ◇ People Plan
- ◇ Portfolio of Offerings
- ◇ Operations and Locations
- ◇ Suppliers and Service Providers
- ◇ IT Platforms and Infrastructure
- ◇ Finance, Accounting and Taxation
- ◇ Markets, Sales and Service

Benefits

- ◇ Engage people to achieve optimal outcome
- ◇ Maximize key talent retention
- ◇ Minimize impact of change on resources
- ◇ Optimized and integrated functional processes
- ◇ Continuous achievement of operational goals
- ◇ Improved market performance
- ◇ Maximized integration synergy



Program Managers



Martin Nazareth PMP, MSIE, President - OpEx Solutions, Led strategic deployment of operational excellence at over 100 plants globally across several industries in Lean, TPM, FMEA/PCP and Error Proofing. He held senior level positions at Alcoa, Delphi and EDS, served as a board member of AME's SW Region and is a director of IIE's Lean Division and Industry Advisory Board.

Ken McClymonds PE, Principal Consultant - OpEx Solutions, A registered Professional Industrial Engineer and Six Sigma Master Black Belt with over 40 years of professional experience and 19 years at VP level, leading process improvement systems resulting in significant and sustainable bottom line results. Ken is a Senior Member of IIE, and a Director of the Institute for High Performance Planning.



Rich Deegan, Principal Consultant - OpEx Solutions, has over 25 years' experience leading & improving global supply chains including in the areas of specialty chemicals, fluoropolymer coatings, and films. Rich led the Lean Six Sigma practice within DuPont's Supply Chain Center of Excellence. He is APICS CPIM & CSCP certified and a Lean Six Sigma Master Black Belt.

NOTE: Depending on the number of sites, OpEx Solutions may offer to use one or more TPM program managers. The frequency and duration for managing the program will depend upon the scope desired by the organization.